

Consulting and Coaching

All consulting and coaching packages start with The Value Alignment Discussion where we spend time gaining an in-depth understanding of your business goals, risks and opportunities. Based on the outcomes of this initial discussion, a documented proposal is drafted with our recommendations, a program outline and investment.

Vicki is available to work with you and or your teams and provide coaching in the areas of:

- Sales Process & Sales Best Practice
- Mentoring and coaching of sales team members
- Presentation Skills
- Client Development Management/ Practice Management strategies
- Leadership
- Performance Improvement
- Employee Engagement
- Executive Coaching
- Sit on Board of Advice
- Adviser Coaching, Development & Mentoring
- Process re-engineering
- Referral coaching

“The extent of the knowledge you have is astounding and the lengths that you go to learn more and teach what you have learned is inspiring. It was brilliant. Thank you”

Meet Vicki Writer



Vicki Writer is an international speaker, author and coach in the areas of peak performance & sales best practice. Her background includes a 20 year professional career in Financial Services and she is well known for assisting organisations and people in the area of sales and business growth. She is also the founder of The 360° Solution™.

Vicki has dedicated much of her life to learning and has spent many years studying motivation & human behaviour and more recently has become intrigued with the emerging science of positive psychology. She is extremely passionate about the development of human potential and her expertise is highly sought after in this area.

Over the years, Vicki has spent much of her time coaching and mentoring executives, sales professionals and entrepreneurs, is a leading identity in financial services and is considered one of Australia's best referral coaches.

She holds a Diploma of Financial Services (Financial Planning) and is a Certified Master Practitioner and Trainer of Neuro-Linguistic Programming (NLP).

As a speaker, her audiences describe her work as "world class".

"My mission is to engage, inspire
and motivate people..."

Vicki Writer